

Hire the Best With the Best Interview Questions: 314 Proven Questions for Professional Applicant Interviews with Commentary and Interpretation

Philip Lee



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One of the hardest to learn interviewing skills is formulating precise, targeted and well-timed questions which aim to get key information about qualifications and personality most relevant to the particular job. This book follows the simple principle of: better questions yield better results! The questions in it systematically help reveal the candidate's personality, strengths and weaknesses before hiring.

Candidate interviews are among the most important instruments of the recruiting process - ultimately it is the questions that define the quality of a professionally managed interview. With these, the interviewer leads and sets the direction of the interview, gets the most relevant information, determines skills, evaluates personality and verifies answers, all in an integral way.

This book helps you with over 300 formulated A to Z sample questions. All major areas are covered in a clear structure; from motivation and work ethic, through to social skills and personal aspects, up to career aims and experience with previous employers. Concise comments with examples out of the interviewing reality help to analyze answers, shed light on psychological aspects, give background information about the meaning and purpose of the questions, or explain in what situations, with which personalities and for which jobs the use of a question is especially fitting.

In addition, proven successful practical knowledge about interviewing techniques, behavior of candidates, suggestions for dealing with difficult candidates, is included. An overview of different questioning techniques with examples helps you formulate your own questions with more confidence. This book also addresses job seekers who want to prepare for job interviews thoroughly and aim to give the best and most appropriate answers when asked about sensitive issues and situations.

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