



Financial Tips For Teachers

Alan Weiss, Larry Strauss

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- Establish your own tax-sheltered annuity
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- Navigate the income-tax rate

Alan Jay Weiss, MA, has more than twenty-five years' experience in the financial services industry, including corporate consulting; insurance-company management; and offering annuities, insurance, and investments to public-school employees. He has contributed financial columns to *United Teacher* (the newspaper of UTLA) and is a frequent presenter at seminars for both teachers' unions and the University of Southern California. Larry Strauss is a freelance writer whose published works include: *Diets That Work*, *Growing Younger*, *When You Have Chest Pains*, and *What Do You Mean You Don't Want to Go to College?*

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