

The Path of Least Resistance for Managers

Robert Fritz



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Science tells us that energy travels where it is easiest to go, and business consultant Robert Fritz borrows from this concept to provide a concrete methodology that managers can put to use immediately to develop their own paths of least resistance toward success.

Fritz incorporates four crucial activities -- new methods are studied, spread, and adopted; being smart is rewarded; cooperation rather than competition is practiced; and fairness is the standard operating principle -- into a comprehensive guide to the structural laws that govern all organizations. He prescribes a direct approach to redesigning an organization's structure to allow positive practices to follow the paths of least resistance.

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