



The Ten Things New Managers Must Get Right From The Start

Dr. Greg L. Alston

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Get a Jumpstart on being a good manager this weekend!

Don't ruin your chances of being a great boss by making the same stupid mistakes that most new managers make.

No matter how confident you are in your abilities there is always that defining moment that occurs as you transition from the excitement of getting promoted in to the stomach churning fear that you might blow the opportunity. Until you have been a boss for a long time there is no way you can be really good at it. The problem is the world won't wait for you to learn on the job you need to be ready to earn the respect of your team from day one.

This book is designed to give you the wisdom of 40 years of real world management experience packed in to a short powerful book you can read in one weekend. It explains the common mistakes that most new managers make so you won't fall in to the same traps they have. It explains the underlying motivations that prevent managers from being successful because they are trying too hard to be nice or too hard to be tough. It explains how "the New sheriff" strategy can destroy your ability to create a high functioning team. And it helps you learn the correct mindset you need to be the kind of boss that everyone will want to work for.

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Learn to avoid the stupid mistakes that most new managers make.

Trying to be too nice, Trying to be tough, Trying to be the one with all the answers, Trying to treat everyone the same, Trying to impress, Trying to act like somebody you are not, failing to reward good behavior and acting like a BossHole are some of the critical mistakes you can learn to avoid by reading this book.

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Learn to avoid the neurotic blocks to your effectiveness as a leader.

The need to be liked, the need to be needed, the need to be right, the need to be treated fairly, the need to procrastinate, the need to value judge, and the need to resist reality are natural drives that keep people with a good heart from being a good boss.

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Learn how to create the right leader mindset that will allow you to become successful from day of your management career.

Leaders will experiment with new methods,

BossHoles will only do it the way they were taught.

Leaders know that there are very few black and white issues,

BossHoles think that everything is either black or white.

Leaders see the complexity in situations,

BossHoles see everything from their viewpoint only.

Leaders prioritize the important few from the irrelevant many,

BossHoles do things in chronological order.

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Jerome Chisolm:

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William Moreau:

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Kirsten Ferguson:

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